UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): March 13, 2019

VIRTU FINANCIAL, INC.

(Exact name of registrant as specified in its charter)

001-37352

Delaware (State or other jurisdiction of incorporation)

(Commission File No.)

32-0420206 (IRS Employer Identification No.)

300 Vesey Street New York, NY 10282

(Address of principal executive offices)

(212) 418-0100 (Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act o

Item 7.01. Regulation FD Disclosure.

Virtu Financial, Inc. (the "Company") plans to make a presentation to investors and industry participants (the "Presentation") a copy of which is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference. The Company expects to use the Presentation at the FIA International Futures Industry Conference at 7:15am ET on March 13, 2019, and from time to time thereafter in connection with presentations to investors and potential investors, clients and potential clients, industry analysts and others. The Presentation is available under the "Presentations" tab in the "News and Media" section of the Company's website, located at http://ir.virtu.com/investor-relations/default.aspx.

The information contained in the Presentation is summary information that is intended to be considered in the context of the Company's Securities and Exchange Commission ("SEC") filings and other public announcements that the Company may make, by press release or otherwise, from time to time. The Company undertakes no duty or obligation to publicly update or revise the information contained in this report, although it may do so from time to time as its management believes is warranted. Any such updating may be made through the filing of other reports or documents with the SEC, through press releases or through other public disclosure.

By filing this Current Report on Form 8-K and furnishing the information contained herein, the Company makes no admission as to the materiality of any information in this report that is required to be disclosed solely by reason of Regulation FD. The Company uses, and will continue to use, its website, public conference calls, and social media channels, including its Twitter account (twitter.com/virtufinancial) and our LinkedIn account (linkedin.com/company/virtu-financial), as additional means of disclosing public information to investors, the media and others interested in the Company posts on its website and on social media could be deemed to be material information, and the Company encourages investors, the media and others interested in the Company to review the business and financial information that the Company posts on its website and on the social media channels identified above.

The information presented in Item 7.01 of this Current Report on Form 8-K and in Exhibit 99.1 shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, unless the Company specifically states that the information is to be considered "filed" under the Exchange Act or specifically incorporates it by reference into a filing under the Securities Act of 1933, as amended, or the Exchange Act.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits			
Exhibit No.		Description	
99.1	Presentation*		
* Furnished here	with		
		2	

Description

Exhibit No.	
99.1	

Presentation*

* Furnished herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

Virtu Financial, Inc.

/s/ Justin Waldie Justin Waldie

Name:Justin WaldieTitle:Senior Vice President, Secretary and General Counsel

Dated: March 13, 2019

By

Virtu Financial

A global leader in market making and execution services

March 2019



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Disclaimer



Cautionary Statement Regarding Forward Looking Statements

This presentation may contain "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements regarding Virtu Financial, Inc.'s ("Virtu's" or "our") business that are not historical facts are forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by which, such performance or results will be achieved. The Company assumes no obligation to update forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, and if the Company does update one or more forward-looking statements, no inference should be drawn that the Company will make additional updates with respect thereto or with respect to other forward-looking statements. Forwardlooking statements are based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties, some or all of which are not predictable or within Virtu's control, that could cause actual performance or results to differ materially from those expressed in the statements. Those risks and uncertainties include, without limitation: fluctuations in trading volume and volatilities in the markets in which we operate; the ability of our trading counterparties and various clearing houses to perform their obligations to us; the performance and reliability of our customized trading platform; the risk of material trading losses from our market making activities; swings in valuations in securities or other instruments in which we hold positions; increasing competition and consolidation in our industry; risks associated with the acquisition of Investment Technology Group, Inc. ("ITG") including the effect of the acquisition of ITG on existing business relationships, operating results, and ongoing business operations generally; the significant costs and significant indebtedness that we have incurred and expect to incur in connection with the acquisition of ITG; the risk that we may encounter significant difficulties or delays in integrating the two businesses and the anticipated benefits, cost savings and synergies or capital release may not be achieved; the assumption of potential liabilities relating to ITG's business; the risk that cash flow from our operations and other available sources of liquidity will not be sufficient to fund our various ongoing obligations, including operating expenses, capital expenditures, debt service and dividend payments; regulatory and legal uncertainties and potential changes associated with our industry, particularly in light of increased attention from media, regulators and lawmakers to market structure and related issues; potential adverse results form legal or regulatory proceedings; our ability to remain technologically competitive and to ensure that the technology we utilize is not vulnerable to security risks, hacking and cyber-attacks; risks associated with third party software and technology infrastructure. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in forward-looking statements, see Virtu's Securities and Exchange Commission filings, including but not limited to Virtu's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC.

GAAP and Non-GAAP Results

This presentation includes certain non-GAAP financial measures, including Adjusted EPS, Adjusted Net Trading Income, Normalized Adjusted Net Income, Normalized Adjusted Net Income, EBITDA, Adjusted EBITDA, Trading Capital, Adjusted Operating Expense and Adjusted Compensation Expense. Non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with GAAP. Other companies may use similarly titled non-GAAP financial measures that are calculated differently from the way we calculate such measures. Accordingly, our non-GAAP financial measures may not be comparable to similar measures used by other companies. We caution investors not to place undue reliance on such non-GAAP measures, but instead to consider them with the most directly comparable GAAP measure. Non-GAAP financial measures have limitations as analytical tools, and should not be considered in isolation, or as a substitute for our results as reported under GAAP. A reconciliation of non-GAAP measures to the most directly comparable financial measures to the most directly comparable financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures to the most directly comparable financial measures for the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures to the most directly comparable financial measures financial measures financial measures financial measures financial measures financial measures financial measur

Virtu Financial



Transparent trading solutions meet advanced technology

As a leading financial technology firm, we leverage cutting-edge technology to deliver liquidity to global markets as well as innovative, transparent trading solutions and industry standard-setting analytics tools to our clients.

Virtu's recent combination with ITG creates a complete suite of agency solutions. We are committed to growing these businesses and continuing to earn the trust of our clients.

A suite of innovative, transparent solutions

We offer best-in-class, customizable solutions with superior trading technologies that empower you to improve investment returns and effectively mitigate risk across asset classes.

At our core, we are market-making experts

As a leading global market maker, Virtu generates deep liquidity that helps to create more efficient markets around the world.

Our liquidity is powered by innovative, proprietary technology designed to automate market making and post-trade processes.

Transparency

Virtu was founded on the belief that transparency enables market participants to make better, informed decisions and that all investors benefit from markets that are more efficient.

Global Footprint

Extend your reach



- Local support teams in New York, Toronto, London and Hong Kong
- Client service and consulting teams provide first-level support

Data processing and product management provide secondlevel support and expertise

60+

Accessible global markets

8

Client trading services

8

Non-trading services

APAC Hong Kong • Singapore • Melbourne • Sydney • CA Toronto • EMEA Dublin • London • Madrid • Paris US Austin • Boston • Chicago • Los Angeles • New York • San Francisco • San Jose

Complete Suite of Agency Solutions

Reducing the end-to-end cost of implementing investments



Global algo suite

- Single stock Portfolio
- · Pairs
- (50+ countries)

Smart Order Router

Best Market Server (US & Canada only)

High-Touch, Electronic & PT trading

ETF trading (US and EMEA)



Triton EMS Broker-neutral execution management (OMS, Compliance)

ITG Net FIX connectivity to 600+ destinations

Algo Wheel Data-driven broker performance evaluation tool

RFQ-hub For ETF, OTC and negotiated instrument connectivity and trading

Commission Manager

Single Ticket Clearing

Trade Ops



POSIT¹ ATS/MTF (36 countries)

MATCHNow ATS² (Canada only)

Matchit ATS (US securities and ETFs)

POSIT Alert Anonymous block indications network (37 countries)



Transaction Cost Analytics (TCA) (Available for equities, futures FI and FX)

Global Peer database

Agency Cost Estimator ACE

Portfolio Optimizer

Trade Surveillance

1 MATCHNow in Canada ² TriAct Canada Marketplace LP operates MATCHNow and does not participate on an agency or proprietary basis in any trade.



End-to-End Technology-Enabled Trading Solutions



Execution Services

Improvements you can quantify

High-touch, electronic, liquidity and portfolio

trading teams Adding value at every stage of the investment process, we use integrated liquidity, workflow, execution and analytics solutions to determine optimal order routing or share insights that help you make informed execution decisions—no matter how or what you want to trade.

Global algos Our

comprehensive suite of single stock, portfolio and pairs strategies are designed for low-latency and maximum flexibility.

Dark Our dark pool aggregation tool provides unbiased access to dark liquidity.

Prism Observe our algos and smart routers at work, in real time. Track the progress of your fills, see the order plan and any deviations, and review the estimated order finish time—all in one application.

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Smart Order Router Our

event-driven routing model employs intelligent routing and posting logic to target multiple light and dark destinations.

Best Market Server Our intelligent router evaluates interlisted security orders against both the US and Canadian markets based on the current FX rate and seeks out the best price.

Index analysis Identify notable price and volume movement for 45+ indices daily and quarterly in small- and largecap securities across emerging and developed markets.



Workflow Technology

Integrated, broker-neutral trading tools delivered across the globe

Triton Our market-leading EMS is a global, broker-neutral, multi asset-class platform that combines Virtu's cutting-edge liquidity, execution, analytics and workflow solutions into one unified and customizable execution interface. Includes Triton OMS and Triton Compliance

RFQ-hub Our electronic bilateral request-for-quote platform for listed and OTC securities centralizes best price discovery. Detailed metrics provide insight and audit reporting for regulatory and compliance obligations.

ITG Net Our global, broker-neutral financial communications network provides fully supported connectivity between buy-side and sell-side firms for multi asset-class order routing and client indication-ofinterest (IOI) messages with compliance-driven trade surveillance reporting.

Trade Ops Outsource your settlement operations. Algo Wheel Automates and randomizes broker selection-subject to your constraints and trading goals. It assists buy-side clients to achieve performance gains through improved execution quality and workflow efficiency by reducing or eliminating trader bias.

Commission Manager

Our agency, broker-neutral CSA/RPA tool helps you trade with and pay 1,200+ research brokers and 3,000+ research providers and market data vendors. Streamline your processes and reduce operational risk and meet regulatory/compliance obligations with full-audit reporting.

Single Ticket Clearing Access the liquidity of multiple brokers and settle with one counterparty.



Transparent Trading Solutions Meet Advanced Technology





POSIT Alert Our global and anonymous block indications network, delivering block liquidity each day to subscribers' desktops in 37 countries. Buy-side traders use this solution to maximize liquidity, minimize information leakage, and reduce market impact by matching at the midpoint without the need for negotiation.

POSIT ATS/MTF Our equity crossing venue operates across 36 countries and extends across the world—as an ATS in the US, an MTF and periodic auction facility in Europe and a dark crossing network in Asia Pacific and Latin America.

Matchit ATS Our anonymous crossing venue brings together a variety of sources of liquidity in US stocks and ETFs, including liquidity providers, institutional brokers, third-party brokers and Virtu's client market-making and proprietary businesses. MATCHNow¹ Canada's premier broker-neutral dark book offering better execution for institutional, proprietary and retail order flow, with frequent call matches and continuous execution opportunities in a fully confidential trading book.



Trading Analytics

Know more, trade smarter

Transaction Cost Analytics (TCA) 75% of the largest global institutional asset managers rely on our multi-asset TCA to improve their execution performance before, during and after trades. They count on our actionable intelligence to improve performance and reduce the costs of investment implementation.

Global Peer database

Our peer transaction database is the world's largest, covering more than 20% of all equity institutional trading leveraged for performance insights and execution quality evaluation.

Portfolio Optimizer

Our optimization tool helps create/test portfolio constructs.

Agency Cost Estimator

(ACE) Our proprietary model estimates costs, compares essential data and evaluates market conditions for 50+ markets using historical volume, volatility and spread data throughout all touchpoints of the trade life cycle.

Trade Surveillance Our monitoring tool for best execution outlier management.

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¹TriAct Canada Marketplace LP operates MATCHNow and does not participate on an agency or proprietary basis in any trade.

Market Making Solutions



Client Market Making At our core we are market-making experts

Quality order execution

We provide superior order

Expertise in block

trading We maintain a

to-trade orders such as

events

interest.

specialized market-making

desk staffed with traders who

oversized blocks, specialized

client order types and stocks

Indications of interest

(IOIs) Our offering includes

three types of IOIs: natural,

house-natural and general

impacted by breaking news or

are experts in handling harder-

execution to clients globally,

across multiple asset classes.



Customized Liquidity Liquidity to fit your needs

r ETF We combine specialized market structure expertise with real-time data to provide clients with unique product and trading solutions. We also assist institutions in the ETF selection process, including advice on suitable execution paths and liquidity studies.

Equities Liquidity

(vEQ Link) In equities, we provide access to liquidity through a range of global stocks, ETPs and ADRs, including many difficult-to-trade names. vEQ Link reduces market impact and helps maximize your fulfillment rates while lowering transaction costs by saving exchange and ECN fees.

Virtu Fixed Income (vFI)

We provide strong fixed income liquidity in US Treasury on-therun and curve spreads. We serve as a counterparty to help you transfer risk and execute with confidence through US, London and Asia trading hours.

FX and Metals Liquidity (vFX, vMX)

Our FX and metals liquidity is tailored to meet specific size and spread demands as well as customized pricing, tick updates, skewing and fill ratios. As principal, we generate unique and competitive prices in precious and base metals, NDFs and spot currencies in G20 and EM pairs and crosses.

Uniquely qualified Our global footprint combined with our deep market making expertise uniquely positions us to provide institutional and retail clients with the best pricing, liquidity and service in the industry.

Deep liquidity Hundreds of

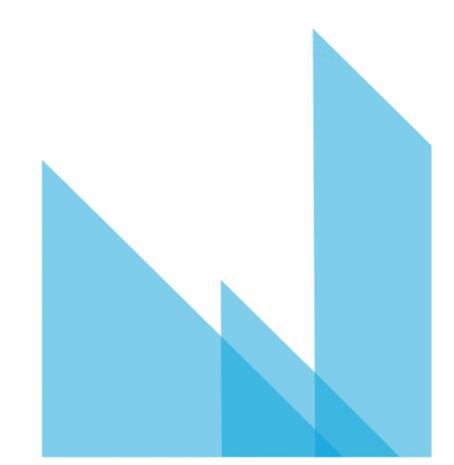
broker-dealers in the marketplace rely on Virtu's market making capabilities. We handle 25% of market orders placed by retail investors in the US. In small-and mid-cap securities where liquidity is harder to find, our leading market share helps our clients find the other side of the trade.

Renowned client service

Our market makers, relationship managers and operations specialists serve as a single point of contact for meeting your demands and helping determine the right strategy or service for your needs.

Transparency in Practice





Virtu Enhanced TCA and Transparency Report



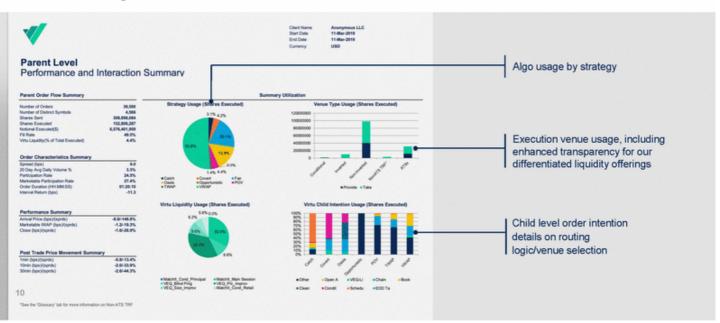
Empower your best execution

We believe that transparency helps market participants make better, more informed trading decisions while supporting market efficiency and cost management.

Our goal is simple—employ cutting-edge technology to deliver deep and differentiated liquidity, consistent and high-quality executions and competitive pricing for clients.

With our Enhanced TCA and Transparency Report, we provide unparalleled insight and access to data which benefits the institutional investment community by helping them analyze and measure their execution performance and child order routing interactions when executing through Virtu's Execution Services algorithms.

See how we are doing this:



Virtu Enhanced TCA and Transparency Report





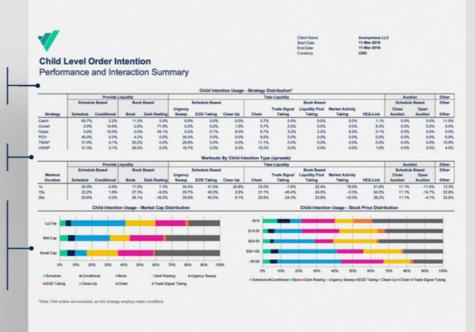
Virtu Enhanced TCA and Transparency Report



Detailed metrics on child level order intention with enhanced transparency on why an order was routed and the venue that was selected

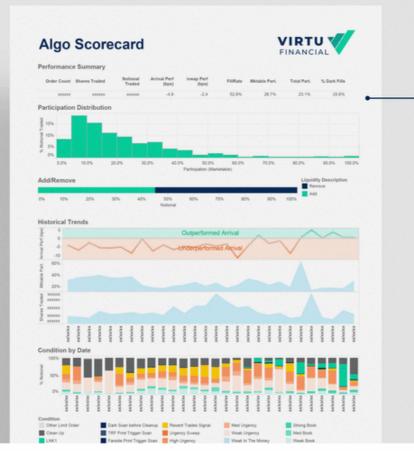
Compare child level order intention usage across algo strategies and stock characteristics

View post-fill price move by intention--observe price behavior differences between schedule based intentions (child order routes based on parent order schedule reasons) vs. book based intentions (child order routing decisions based on Virtu's proprietary and data-driven view of the stock's current book state)



Algo Scorecard





The Scorecard provides traders with an easy to understand, detailed algo summary for in-depth execution performance exploration:

- Convenient, on-line access when you need it
- Available for all Virtu algos: Fan, Oasis, Covert, Catch and Opportunistic strategies
- Access comprehensive metrics, groupings and filtering across different dimensions
- View time-series analytics on performance, venue interaction and Virtu child level order intention usage

Virtu Acquires ITG

Acquisition combines Virtu's best-in-class trading and technology platform with ITG's world-class customer franchises



VIRTU 💙

FINANCIAL

Combination of ITG & Virtu Creates Global, Scaled Leader in Agency Solutions and Market Making

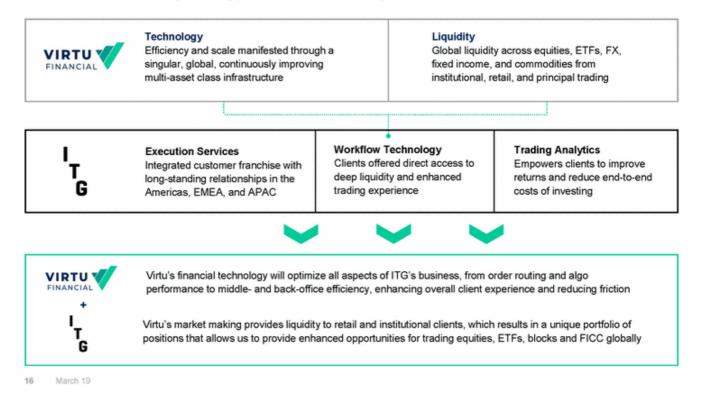
ITG's Leading Suite of Agency Offerings to Benefit from Virtu's Technology

Diverse & high quality revenue streams	 Adjusted Net trading Income ("ANTI") from Virtu's stable, consistent Execution Services commission business increases to comprise 38% of total ANTI, reducing consolidated earnings volatility Virtu uniquely offers clients the option to access liquidity from institutional, retail, and principal sources, and the addition of ITG's Workflow Technology offering bolsters Virtu's ability to distribute its unique combination of liquidity The addition of Workflow Technology & Trading Analytics products allows Virtu to offer clients a complete suite of agency services that are embedded into their daily operations
Operating scale achievements	 Virtu will be able to leverage its scalable, firm-wide technology infrastructure to enhance ITG's Execution Services offering–from order routing and algorithm performance to middle- and back-office efficiency–as well as Workflow Technology and Trading Analytics products These enhancements will facilitate liquidity provision & enhance execution quality
Significant value creation	 Identified \$123 million of net expense synergies and \$125 million of releasable capital Acquisition is highly accretive to Virtu's earnings per share with fully phased-in cost savings

Virtu's & ITG's Business and Technological Capabilities are Highly Complementary



Combination of Virtu's continuously improving trading technology and dense liquidity with ITG's global client reach and industry-leading products creates a truly one-of-a-kind leader in the marketplace



Acquisition Provides Significant Benefits

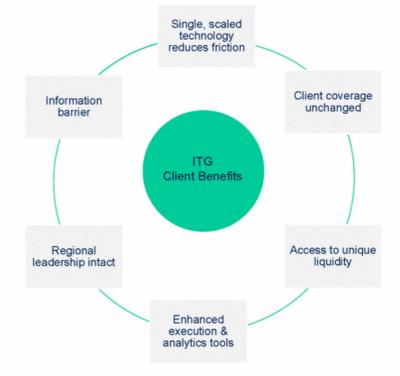


Clients benefit from Virtu's single R&D plant and common infrastructure that supports its scaled, multi-asset class, global trading platform

ITG's Workflow Technology and TCA products, enhanced by Virtu's technological expertise, will continue to provide clients best-in-class execution and analytics tools

Clients will now have the option to transparently interact with Virtu's unique liquidity offerings to improve their execution quality in global equities, ETFs, blocks, FX, fixed income, and commodities

Preservation of regional management team and account coverage will minimize client disruption



Safeguards to Protect Client Information



Physical and logical safeguards of client information



Virtu has established policies and procedures designed to safeguard sensitive client information



Logical security

- · Technology access controls to segregate sensitive information
- · Review of approved personnel and permissions



Physical separation

 Trading Analytics, POSIT, and POSIT Alert segments in particular will continue to be in a segregated area with restricted access



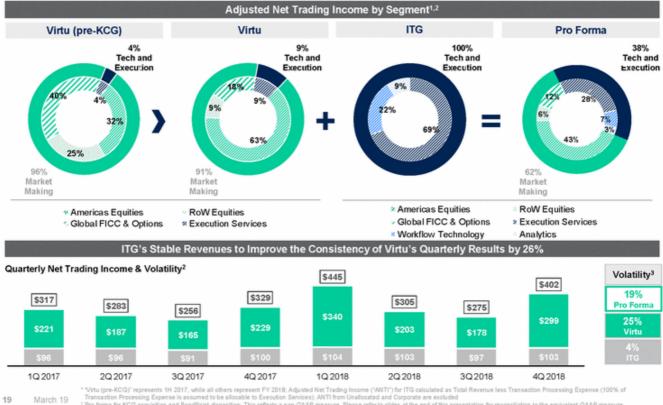
Independent audit

· Will employ independent third-party auditors

Acquisition Creates a Diverse and Stable **Revenue Base**



About 38% of Virtu's Adjusted Net Trading Income Will Come from Commissions and Fees



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"Virtu (pre-KCG)" represents 1H 2017, while all others represent FY 2018, Adjusted Net Trading Income ("ANTI") for ITG calculated as T Transaction Processing Expense is assumed to be allocable to Execution Services); ANTI from Unallocabed and Corporate are excluded Pro forma for KCG acquisition and BondPoint disposition; This reflects a non-GAAP measure. Please refer to subles at the end of this pr ion to the equivalent GAAP mean

lity is equal to standard deviation divided by the mean over the seven guarter period

Combination of ITG & Virtu Creates Global, Scaled Leader in Agency Solutions and Market Making

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ITG's Leading Suite of Agency Offerings to Benefit from Virtu's Technology

Terms & conditions	 On March 1, 2019, Virtu acquired Investment Technology Group, Inc. for \$30.30 per share Virtu entered into new senior secured credit facility and used the proceeds of \$1.5 billion term loan to finance the acquisition and related fees and repay Virtu's \$400 million principal balance under its prior senior term loan
Financing and leverage	Total leverage 2.5x based full-year 2018– target leverage 2.0x to 2.25x by year-end 2020
Leadership team	 Virtu CEO Douglas Cifu and CFO Joseph Molluso continue leading the firm ITG's business combined with Virtu's existing agency brokerage business and ITG's existing regional leadership report directly to CEO Doug Cifu Rob Boardman, CEO of ITG Europe Etienne Phaneuf, CEO of ITG Canada Michael Corcoran, CEO of ITG Asia

Significant Expense & Capital Synergies



Combination Reduces Operating Expense and Releases Excess Capital

Virtu anticipates \$123 million of annual net cost savings and \$125 million of capital synergies

- Consolidation of ITG's trading applications, execution tools, and post-trade operations to Virtu's single technology infrastructure, creating additional operating scale and improving ITG's margin – particularly in the US
- · Combination of broker-dealers and trading operations, reducing duplication and unlocking capital
- · Time to achieve: 18-24 months

Ex	pected Fully-	Phased Cost Savings (\$mm)
Technology, communications & data processing	\$18 mm	 Savings associated with harmonizing technology; includes savings from elimination of redundant infrastructure and market data
Occupancy, overhead & redundancies	\$115 mm	Integration of support functionsOptimization of real estate and other costs
Dis-synergies	-\$10 mm	
Total savings, net ¹	\$123 mm	
Non-cash savings ²	\$29 mm	
Cash savings, net	\$94 mm	

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Represents 34% of ITG's LTM 9/30/18 operating expense base 2 Includes depreciation & amortization and stock-based compensation

Highly Accretive to Virtu



	(\$mm)
ITG standalone net income – FY 2020 public consensus ¹	~\$66
Plus: ITG FY2018 share-based compensation (after tax) ²	~\$23
Plus: Net cost savings, fully phased in (after tax) ^{2,3}	~\$87
Less: Incremental interest expense (after tax) ²	~(\$46)
Total after-tax earnings contribution	~\$131

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¹ Represents Consensus Adjusted Net Income estimates, per Bloomberg ² Assumes a 23% effective tax rate ³ Net cost savings assumed fully phased in; excludes savings related to stock-based compensation

Combination of ITG & Virtu Creates Global, Scaled Leader in Agency Solutions and Market Making

ITG's Leading Suite of Agency Offerings to Benefit from Virtu's Technology

Brokerage and exchange fee tiers	 Savings from aggregating activity to achieve better volume tiers with exchanges and clearing or prime brokers
Natural crossing opportunities	Increased order volumes provide additional opportunities to cross natural buyers and sellers
Algorithm technology combination	 Combination of Virtu's and ITG's products and technology yield a superior offering that will increase penetration among existing clients and adoption from new clients
Execution improvements	 ITG's global offering to be enhanced by Virtu's continuously improving technology and its trading experience on over 235 markets
Enlarged footprint	 Virtu's first-hand experience in geographies and asset classes in which ITG's clients have incumbent execution needs will drive increased revenue opportunities
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Identified Capital Release and Meaningful Synergies





Anticipated \$125 million in capital releases

• To be obtained by combining and rationalizing legal entities and regions, consolidating excess capital buffers while retaining significant capital



Enhanced EBITDA and Free Cash Flow

 Post-integration profitability to improve meaningfully from legacy ITG businesses given \$123 million of run-rate synergies



Expeditious pay down of acquisition-related debt

- Virtu expects to realize the majority of the capital synergies within the first year of integration, subject to regulatory approvals
- Target leverage of 2.0x to 2.25x by year-end 2020

Pro-Forma Leverage



Current

VIRT Leverage Position (\$mm)	
Current Debt Amount	\$931
FY 2018 Adjusted EBITDA	620
1Q 2018 Adjusted EBITDA	224
2Q 2018 Adjusted EBITDA	112
3Q 2018 Adjusted EBITDA	88
4Q 2018 Adjusted EBITDA	195
Debt / Adj. EBITDA	1.50x

VIRT Debt Description				
(\$mm)	Rate	Maturity	Amount	
Term Loan	5.55%	2022	\$400	
Bonds	6.75%	2022	500	
Japannext	5.00%	2020	31	
Total	6.18%		\$931	

ITG Leverage Position (\$mm)	
Current Debt Amount	\$2
FY 2018 Adjusted EBITDA	115
1Q 2018 Adjusted EBITDA	33
2Q 2018 Adjusted EBITDA	29
3Q 2018 Adjusted EBITDA	25
4Q 2018 Adjusted EBITDA	28
Debt / Adj. EBITDA	0.02x

Pro Forma

Pro Forma Leverage Position (\$mm)		
Pro Forma Debt Amount	\$2,031	
FY 2018 Adjusted EBITDA after Synergies	829	
Pro Forma Adjusted EBITDA	735	
Expected Net Cash Synergies	94	
Debt / Adj. EBITDA	2.45x	

New Term Loan	TBD	2025	1,500
Bonds	6.75%	2022	500
Japannext	5.00%	2020	31
Total			\$2,031

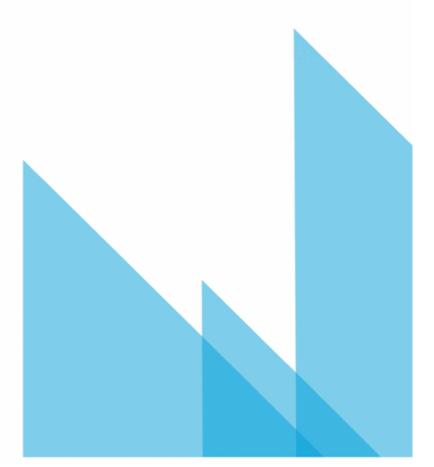
Virtu Has Deployed Capital Via Acquisitions to Generate Superior Returns





Appendix





Adjusted Net Trading Income Reconciliation



Adjusted Net Trading Income Reconciliation				
	Americas Equities	RoW Equities	Global FICC & Options	Execution Services
Trading income, net	95	83	99	
Commissions, net and technology services			-	6
Less:				
Brokerage, exchange and clearance fees, net	(39)	(35)	(30)	-
Interest and dividends, net	(4)	(7)	(4)	-
Adjusted Net Trading Income	52	40	65	6

Adjusted Net Trading Income Reconciliation	Mrtu (Year Ended 12/31/2018)						
	Americas Equities	RoW Equities	Global FICC & Options	Execution Services			
Trading income, net	846	168	251	1			
Commissions, net and technology services	29	-	0	156			
Less:							
Brokerage, exchange and clearance fees, net	(121)	(62)	(57)	(59)			
Payment for order flow	(75)	-	-	(0)			
Interest and dividends, net	(31)	(10)	(11)	(1)			
Adjusted Net Trading Income	648	96	183	96			

Adjusted Net Trading Income Reconciliation	i de la company de la comp		
(\$mm)	Execution Services	Workflow Technology	Analytics
Total revenues	359	104	43
Less:			
Transaction processing expense	(32)		÷
Adjusted Net Trading Income	327	104	43

Adjusted Net Trading Income Reconciliation



Adjusted Net Trading Income Reconciliation	on <u>Virtu</u>							
(\$mm)	1Q 2017	2Q 2017	3Q 2017	4Q 2017	1Q 2018	2Q 2018	3Q 2018	4Q 2018
Trading income, net	294	252	218	286	406	259	236	366
Commissions, net and technology services	96	100	60	67	54	46	39	46
Less:								
Brokerage, exchange and clearance fees, net	(126)	(122)	(76)	(87)	(88)	(73)	(67)	(74)
Payment for order flow	(17)	(15)	(15)	(16)	(16)	(16)	(18)	(24)
Interest and dividends, net	(18)	(21)	(13)	(14)	(16)	(13)	(11)	(14)
Adjusted Net Trading Income	229	195	173	237	340	203	178	299
Less: BondPoint Adjusted Net Trading Income	(8)	(8)	(8)	(8)				
Adjusted Net Trading Income, less BondPoint	221	187	165	229	340	203	178	299

Adjusted Net Trading Income Reconciliation	<u>ITG</u>							
(\$mm)	1Q 2017	2Q 2017	3Q 2017	4Q 2017	1Q 2018	2Q 2018	3Q 2018	4Q 2018
Total revenues	121	122	115	127	131	128	121	129
Less:								
Transaction processing expense	(25)	(25)	(23)	(27)	(27)	(26)	(23)	(26)
Adjusted Net Trading Income	96	96	91	100	104	103	97	103

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