

Virtu Announces First Quarter 2021 Results

Authorizes Additional \$300 Million Share Repurchase

NEW YORK, NY, May 4, 2021 - Virtu Financial, Inc. (NASDAQ: VIRT), a leading provider of financial services and products that leverages cutting edge technology to deliver innovative, transparent trading solutions to its clients and liquidity to the global markets, today reported results for the first quarter ended March 31, 2021.

First Quarter 2021:

- Net income of \$409.2 million; record Normalized Adjusted Net Income¹ of \$401.6 million
- Basic earnings per share of \$1.91 and diluted earnings per share of \$1.89; Normalized Adjusted EPS¹ of \$2.04
- Record total revenues of \$1,012.6 million; Trading income, net, of \$812.7 million; Adjusted Net Trading Income¹ of \$728.0 million
- Adjusted EBITDA¹ of \$564.7 million; record Adjusted EBITDA Margin¹ of 77.6%

"Our remarkable quarter was highlighted by record performance in Virtu Execution Services and robust results in our market making business, which combined to generate a record 77.6% Adjusted EBITDA Margin in the first quarter," said Douglas Cifu, CEO of Virtu Financial. "These results are consistent with our impressive performance in the first half of 2020 and reflect both the success of our organic growth initiatives and the new level of market activity as driven by continued secular trends in the marketplace. To reflect this performance, and consistent with our long-term strategy of delivering value to our shareholders, our Board of Directors has authorized an additional \$300 million in share repurchases."

The Virtu Financial, Inc. Board of Directors declared a quarterly cash dividend of \$0.24 per share. This dividend is payable on June 15, 2021 to shareholders of record as of June 1, 2021.

Note 1: Non-GAAP financial measures. Please see "Non-GAAP Financial Measures and Other Items" for more information.



Financial Results

First Quarter 2021:

Total revenues increased 1.2% to \$1,012.6 million for this quarter, driven by higher trading volumes in U.S. equities despite lower volatility, compared to \$1,000.6 million for the same period in 2020, at the onset of the COVID-19 pandemic. Trading income, net, increased 1.3% to \$812.7 million for this quarter, compared to \$802.5 million for the same period in 2020. Net income totaled \$409.2 million for this quarter, compared to net income of \$388.2 million in the prior year quarter.

Basic earnings per share for this quarter was \$1.91 and diluted earnings per share was \$1.89, compared to a basic and diluted earnings per share of \$1.80 for the same period in 2020.

Adjusted Net Trading Income decreased 7.2% to \$728.0 million for this quarter, compared to \$784.5 million for the same period in 2020. Adjusted EBITDA decreased 0.9% to \$564.7 million for this quarter, compared to \$569.7 million for the same period in 2020.

Normalized Adjusted Net Income, removing one-time integration costs and non-cash items, increased 0.3% to \$401.6 million for this quarter, compared to \$400.3 million for the same period in 2020.

Assuming all non-controlling interests had been exchanged for common stock, and the Company's Normalized Adjusted Net Income before income taxes was subject to corporation taxes, Normalized Adjusted EPS was \$2.04 for this quarter, compared to \$2.05 for the same period in 2020.

Operating Segment Information

The Company has two operating segments: Market Making and Execution Services; and one non-operating segment: Corporate.

Market Making principally consists of market making in the cash, futures and options markets across global equities, options, fixed income, currencies and commodities. As a market maker, the Company commits capital on a principal basis by offering to buy securities from, or sell securities to, broker dealers, banks and institutions.

Execution Services comprises agency-based trading and trading venues, offering execution services in global equities, options, futures and fixed income on behalf of institutions, banks and broker dealers. The Company also provides proprietary technology and infrastructure, workflow technology, and trading analytics services to select third parties.

Corporate contains the Company's investments, principally in strategic trading-related opportunities, and maintains corporate overhead expenses.



The following tables show the trading income, net, total revenues and Adjusted Net Trading Income by segment for the three months ended March 31, 2021 and 2020.

Total revenues by segment (in thousands, unaudited)

	Three Months Ended March 31, 2021				Three Months Ended March 31, 2020				
	Market Making	Execution Services	Corporate	Total	Market Making	Execution Services	Corporate	Total	
Trading income, net	\$ 801,281	\$ 11,462	\$ —	\$ 812,743	\$ 802,663	\$ (197)	\$ —	\$ 802,466	
Commissions, net and technology services	14,130	177,519	_	191,649	769	169,975	_	170,744	
Interest and dividends income	6,901	96	_	6,997	26,433	83	_	26,516	
Other, net	1,412	162	(391)	1,183	721	3	171	895	
Total Revenues	\$ 823,724	\$ 189,239	\$ (391)	\$ 1,012,572	\$ 830,586	\$ 169,864	\$ 171	\$ 1,000,621	

Reconciliation of trading income, net to Adjusted Net Trading Income by operating segment (in thousands, unaudited)

	Three Months Ended March 31, 2021				Three Months Ended March 31, 2020						
	Market Making	Execution Services	Corpo	orate	Total	Market Making	Execution Services		Corporate		Total
Trading income, net	\$ 801,281	\$ 11,462	\$	_	\$ 812,743	\$ 802,663	\$	(197)	\$	_	\$ 802,466
Commissions, net and technology services	14,130	177,519		_	191,649	769	1	69,975		_	170,744
Interest and dividends income	6,901	96		_	6,997	26,433		83		_	26,516
Brokerage, exchange, clearance fees and payments for order flow, net	(223,195)	(36,137)		_	(259,332)	(136,604)	((37,214)		_	(173,818)
Interest and dividends expense	(23,994)	(34)			(24,028)	(40,986)		(454)			(41,440)
Adjusted Net Trading Income	\$ 575,123	\$ 152,906	\$	_	\$ 728,029	\$ 652,275	\$ 1	32,193	\$		\$ 784,468

Financial Condition

As of March 31, 2021, Virtu had \$1,021.8 million in cash, cash equivalents and restricted cash, and total long-term debt outstanding in an aggregate principal amount of \$1,666.7 million.

Expansion of Share Repurchase Program

In May 2021, the Virtu Financial, Inc. Board of Directors approved the expansion of the share repurchase program, increasing the total amount authorized by \$300 million to \$470 million and extending the duration of the program through May 4, 2022. Since inception of the program in November 2020, the Company repurchased approximately 5.4 million shares of Class A Common Stock and Virtu Financial Units for approximately \$151.1 million.

The Company has approximately \$319 million remaining capacity for future purchases of shares of Class A Common Stock and Virtu Financial Units under the program.

Earnings Conference Call Information

Virtu Financial will host a conference call to review its first quarter 2021 financial performance today, May 4th, at 8:30 a.m. ET. Members of the public may listen to the conference call through an audio webcast through the Investor Relations section of the firm's website ir.virtu.com/investor-relations.



Website Information

We routinely post important information for investors on the Investor Relations section of our website, ir.virtu.com/investor-relations and also from time to time may use social media channels, including our Twitter account (twitter.com/virtufinancial) and our LinkedIn account (linkedin.com/company/virtu-financial), as an additional means of disclosing public information to investors, the media and others interested in us. It is possible that certain information we post on our website and on social media could be deemed to be material information, and we encourage investors, the media and others interested in us to review the business and financial information we post on our website and on the social media channels identified above, in addition to following our press releases, SEC filings, public conference calls, presentations and webcasts. The information contained on, or that may be accessed through, our website and our social media channels is not incorporated by reference into, and is not a part of, this document.



Non-GAAP Financial Measures and Other Items

To supplement our unaudited condensed consolidated financial statements presented in accordance with generally accepted accounting principles ("GAAP"), we use the following non-GAAP measures of financial performance:

- "Adjusted Net Trading Income", which is the amount of revenue we generate from our market making activities, or trading income, net, plus commissions, net and technology services, plus interest and dividends income and expense, net, less direct costs associated with those revenues, including brokerage, exchange, clearance fees and payments for order flow, net. Management believes that this measurement is useful for comparing general operating performance from period to period. Although we use Adjusted Net Trading Income as a financial measure to assess the performance of our business, the use of Adjusted Net Trading Income is limited because it does not include certain material costs that are necessary to operate our business. Our presentation of Adjusted Net Trading Income should not be construed as an indication that our future results will be unaffected by revenues or expenses that are not directly associated with our market making activities.
- "EBITDA", which measures our operating performance by adjusting Net Income to exclude financing interest expense on our long-term borrowings, debt issue cost related to debt refinancing, prepayment, and commitment fees, depreciation and amortization, amortization of purchased intangibles and acquired capitalized software, and income tax expense, and "Adjusted EBITDA", which measures our operating performance by further adjusting EBITDA to exclude severance, transaction advisory fees and expenses, termination of office leases, charges related to share based compensation and other expenses, which includes reserves for legal matters, COVID-19 one-time costs and donations and Other net, and "Adjusted EBITDA Margin", which compares Adjusted EBITDA to Adjusted Net Trading Income.
- "Normalized Adjusted Net Income", "Normalized Adjusted Net Income before income taxes", "Normalized
 provision for income taxes", and "Normalized Adjusted EPS", which we calculate by adjusting Net Income to
 exclude certain items and other non-cash items, assuming that all vested and unvested non-voting common
 interest units in Virtu Financial LLC have been exchanged for shares of our Class A common stock, and
 applying an effective tax rate, which was approximately 24%.
- "Adjusted Operating Expenses", which we calculate by adjusting total operating expenses to exclude severance, share based compensation, reserves for legal matters, termination of office leases, connectivity early termination and write-down of assets.

Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, and Normalized Adjusted EPS and Adjusted Operating Expenses are non-GAAP financial measures used by management in evaluating operating performance and in making strategic decisions. Additional information provided regarding the breakdown of Total Adjusted Net Trading Income by category is also a non-GAAP financial measure but is not used by the Company in evaluating operating performance and in making strategic decisions. In addition, these non-GAAP financial measures or similar non-GAAP measures are used by research analysts, investment bankers and lenders to assess our operating performance. Management believes that the presentation of Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes and Normalized Adjusted EPS provide useful information to investors regarding our results of operations because they assist both investors and management in analyzing and benchmarking the performance and value of our business. Adjusted Net Trading Income, EBITDA,



Adjusted EBITDA, Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes and Normalized Adjusted EPS provide indicators of general economic performance that are not affected by fluctuations in certain costs or other items. Accordingly, management believes that these measurements are useful for comparing general operating performance from period to period. Furthermore, our credit agreement contains tests based on metrics similar to Adjusted EBITDA. Other companies may define Adjusted Net Trading Income, Adjusted EBITDA, Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes and Normalized Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes and Normalized Adjusted EPS may not be directly comparable to those of other companies. Although we use these non-GAAP financial measures as financial measures to assess the performance of our business, such use is limited because they do not include certain material costs necessary to operate our business.

Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, Normalized Adjusted Net Income and Normalized Adjusted EPS should be considered in addition to, and not as a substitute for, Net Income in accordance with U.S. GAAP as a measure of performance. Our presentation of Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes and Normalized Adjusted EPS should not be construed as an indication that our future results will be unaffected by unusual or nonrecurring items. Adjusted Net Trading Income, Normalized Adjusted Net Income, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, Normalized Adjusted EPS and our EBITDA-based measures have limitations as analytical tools, and you should not consider them in isolation or as substitutes for analysis of our results as reported under U.S. GAAP. Some of these limitations are:

- they do not reflect every cash expenditure, future requirements for capital expenditures or contractual commitments;
- our EBITDA-based measures do not reflect the significant interest expense or the cash requirements necessary to service interest or principal payment on our debt;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized
 will often have to be replaced or require improvements in the future, and our EBITDA-based measures do
 not reflect any cash requirement for such replacements or improvements;
- they are not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows;
- they do not reflect the impact of earnings or charges resulting from matters we consider not to be indicative of our ongoing operations; and
- they do not reflect limitations on our costs related to transferring earnings from our subsidiaries to us.

Because of these limitations, Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, Normalized Adjusted Net Income and Normalized Adjusted EPS are not intended as alternatives to Net Income as indicators of our operating performance and should not be considered as measures of discretionary cash available to us to invest in the growth of our business or as measures of cash that will be available to us to meet our obligations. We compensate for these limitations by using Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, Normalized Adjusted Net Income and Normalized Adjusted EPS along with other comparative tools, together with U.S. GAAP measurements, to assist in the evaluation of operating performance. These U.S. GAAP measurements include Net Income, cash flows from



operations and cash flow data. See below a reconciliation of each non-GAAP measure to the most directly comparable GAAP measure.



Virtu Financial, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (Unaudited)

				nths Ended ch 31,		
(in thousands, except share and per share data)		2021	2020			
Revenues:						
Trading income, net	\$	812,743	\$	802,466		
Interest and dividends income	Ψ	6,997	Ψ	26,516		
Commissions, net and technology services		191,649		170,744		
Other, net		1,183		895		
Total revenues		1,012,572		1,000,621		
iotalievenues		1,012,012		1,000,021		
Operating Expenses:						
Brokerage, exchange, clearance fees and payments for order flow, net		259,332		173,818		
Communication and data processing		51,690		55,027		
Employee compensation and payroll taxes		104,771		170,358		
Interest and dividends expense		24,028		41,440		
Operations and administrative		25,655		27,130		
Depreciation and amortization		16,778		17,360		
Amortization of purchased intangibles and acquired capitalized software		18,077		18,958		
Termination of office leases		1,221		276		
Debt issue cost related to debt refinancing, prepayment and commitment fees		1,755		4,171		
Transaction advisory fees and expenses		(14)		188		
Financing interest expense on long-term borrowings		19,492		25,670		
Total operating expenses		522,785		534,396		
Income before income taxes and noncontrolling interest		489,787		466,225		
Provision for income taxes		80,555		77,987		
Net income	\$	409,232	\$	388,238		
Noncontrolling interest		(169,827)		(167,169)		
Net income available for common stockholders		239,405	\$	221,069		
Earnings per share:						
Basic	\$	1.91	\$	1.80		
Diluted	\$	1.89	\$	1.80		
Weighted average common shares outstanding						
Basic		122,062,555 119,757,15				
Diluted		23,389,238	1	19,788,475		
Comprehensive income:						
Net income	\$	409,232	\$	388,238		
Other comprehensive income						
Foreign exchange translation adjustment, net of taxes		(3,676)		(10,396)		
Net change in unrealized cash flow hedges gains (losses), net of taxes		21,906		(55,602)		
Comprehensive income	\$	427,462	\$	322,240		
Less: Comprehensive income attributable to noncontrolling interest		(177,616)		(138,523)		
Comprehensive income available for common stockholders	\$	249,846	\$	183,717		



Virtu Financial, Inc. and Subsidiaries Reconciliation to Non-GAAP Operating Data (Unaudited)

The following tables reconcile Condensed Consolidated Statements of Comprehensive Income to arrive at Adjusted Net Trading Income, EBITDA, Adjusted EBITDA, and selected Operating Margins.

	Three Months Ended March 31,					
(in thousands, except percentages)		2021	2020			
Reconciliation of Trading income, net to Adjusted Net Trading Income						
Trading income, net	\$	812,743	\$	802,466		
Commissions, net and technology services		191,649		170,744		
Interest and dividends income		6,997		26,516		
Brokerage, exchange, clearance fees and payments for order flow, net		(259,332)		(173,818)		
Interest and dividends expense		(24,028)		(41,440)		
Adjusted Net Trading Income	\$	728,029	\$	784,468		
Reconciliation of Net Income to EBITDA and Adjusted EBITDA						
Net income (loss)		409,232		388,238		
Financing interest expense on long-term borrowings		19,492		25,670		
Debt issue cost related to debt refinancing, prepayment and commitment fees		1,755		4,171		
Depreciation and amortization		16,778		17,360		
Amortization of purchased intangibles and acquired capitalized software		18,077		18,958		
Provision for income taxes		80,555		77,987		
EBITDA	\$	545,889	\$	532,384		
Severance		2,020		4,200		
Transaction advisory fees and expenses		(14)		188		
Termination of office leases		1,221		276		
Other		2,831		6,910		
Share based compensation		12,778		25,744		
Adjusted EBITDA	\$	564,725	\$	569,702		
Selected Operating Margins						
Net Income Margin (1)		56.2 %		49.5 %		
EBITDA Margin (2)		75.0 %		67.9 %		
Adjusted EBITDA Margin (3)		77.6 %		72.6 %		

¹ Calculated by dividing net income by Adjusted Net Trading Income.

 $^{{\}bf 2}$ Calculated by dividing EBITDA by Adjusted Net Trading Income.

³ Calculated by dividing Adjusted EBITDA by Adjusted Net Trading Income.



Virtu Financial, Inc. and Subsidiaries Reconciliation to Non-GAAP Operating Data (Unaudited) (Continued)

The following tables reconcile Condensed Consolidated Statements of Comprehensive Income to arrive at Normalized Adjusted Net Income before income taxes, Normalized provision for income taxes, Normalized Adjusted Net Income and Normalized Adjusted EPS.

•	Three Months Ended March 31,				
(in thousands, except share and per share data)	2021		2020		
Reconciliation of Net Income to Normalized Adjusted Net Income					
Net income	\$	409,232	\$	388,238	
Provision for income taxes		80,555		77,987	
Income before income taxes and noncontrolling interest	\$	489,787	\$	466,225	
Amortization of purchased intangibles and acquired capitalized software		18,077		18,958	
Debt issue cost related to debt refinancing, prepayment and commitment fees		1,755		4,171	
Severance		2,020		4,200	
Transaction advisory fees and expenses		(14)		188	
Termination of office leases		1,221		276	
Other		2,831		6,910	
Share based compensation		12,778		25,744	
Normalized Adjusted Net Income before income taxes	\$	528,455	\$	526,672	
Normalized provision for income taxes (1)		126,829		126,401	
Normalized Adjusted Net Income	\$	401,626	\$	400,271	
Weighted Average Adjusted shares outstanding (2)	196,950,931 195,01		95,016,686		
Normalized Adjusted EPS	\$	2.04	\$	2.05	

⁽¹⁾ Reflects U.S. federal, state, and local income tax rate applicable to corporations of approximately 24% for 2021 and 24% for 2020.

⁽²⁾ Assumes that (1) holders of all vested and unvested non-vesting Virtu Financial Units (together with corresponding shares of the Company's Class C common stock, par value \$0.00001 per share (the "Class C Common Stock")) have exercised their right to exchange such Virtu Financial Units for shares of Class A Common Stock on a one-for-one basis, (2) holders of all Virtu Financial Units (together with corresponding shares of the Company's Class D common stock, par value \$0.00001 per share (the "Class D Common Stock")) have exercised their right to exchange such Virtu Financial Units for shares of the Company's Class B common stock, par value \$0.00001 per share (the "Class B Common Stock") on a one-for-one basis, and subsequently exercised their right to convert the shares of Class B Common Stock into shares of Class A Common Stock on a one-for-one basis. Includes additional shares from dilutive impact of options, restricted stock units and restricted stock awards outstanding under the Amended and Restated 2015 Management Incentive Plan and the Amended and Restated ITG 2007 Equity Plan during the three months ended March 31, 2021 and 2020 as well as warrants issued in connection with the Founder Member Loan during the three months ended March 31, 2020.



Virtu Financial, Inc. and Subsidiaries Condensed Consolidated Statements of Financial Condition (Unaudited)

(in thousands, except share data)	March 31, 2021	December 31, 2020		
Assets				
Cash and cash equivalents	\$ 899,041	\$ 889,559		
Cash and securities segregated under regulations and other	122,792	117,446		
Securities borrowed	1,384,134	1,425,016		
Securities purchased under agreements to resell	36,071	22,866		
Receivables from broker-dealers and clearing organizations	1,656,347	1,684,006		
Receivables from customers	515,519	214,478		
Trading assets, at fair value	3,906,041	3,115,731		
Property, equipment and capitalized software, net	109,697	113,590		
Operating lease right-of-use assets	252,027	268,864		
Goodwill	1,148,926	1,148,926		
Intangibles (net of accumulated amortization)	436,422	454,499		
Deferred taxes	183,035	193,070		
Other assets	240,580	317,747		
Total assets	10,890,632	9,965,798		
Liabilities and equity				
Liabilities				
Short-term borrowings, net	240,444	64,686		
Securities loaned	1,191,615	948,256		
Securities sold under agreements to repurchase	410,164	461,235		
Payables to broker-dealers and clearing organizations	1,079,808	876,446		
Payables to customers	347,184	118,826		
Trading liabilities, at fair value	2,984,733	2,923,708		
Tax receivable agreement obligations	271,165	271,165		
Accounts payable and accrued expenses and other liabilities	386,328	491,818		
Operating lease liabilities	298,890	315,340		
Long-term borrowings, net	1,636,221	1,639,280		
Total liabilities	8,846,552	8,110,760		
Total equity	2,044,080	1,855,038		
Total liabilities and equity	\$ 10,890,632	\$ 9,965,798		
	As of Mar	ch 31, 2021		
Ownership of Virtu Financial LLC Interests:	Interests %			
Virtu Financial, Inc Class A Common Stock and Restricted Stock Units	124,807,253	64.0%		
Non-controlling Interests (Virtu Financial LLC)	70,226,922	36.0%		
Total Virtu Financial LLC Interests	195,034,175	100.0%		



About Virtu Financial, Inc.

Virtu is a leading financial services firm that leverages cutting-edge technology to provide execution services and data, analytics and connectivity products to its clients and deliver liquidity to the global markets. Leveraging its global market making expertise and infrastructure, Virtu provides a robust product suite including offerings in execution, liquidity sourcing, analytics and broker-neutral, multi-dealer platforms in workflow technology. Virtu's product offerings allow clients to trade on hundreds of venues across 50+ countries and in multiple asset classes, including global equities, ETFs, foreign exchange, futures, fixed income and myriad other commodities. In addition, Virtu's integrated, multi-asset analytics platform provides a range of pre and post-trade services, data products and compliance tools that clients rely upon to invest, trade and manage risk across global markets.

Cautionary Note Regarding Forward-Looking Statements

This press release may contain "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements regarding Virtu Financial, Inc.'s ("Virtu's", the "Company's" or "our") business that are not historical facts are forward-looking statements. Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by which, such performance or results will be achieved. The Company assumes no obligation to update forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting forward-looking information, and if the Company does update one or more forward-looking statements, no inference should be drawn that the Company will make additional updates with respect thereto or with respect to other forward-looking statements. Forward-looking statements are based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties, some or all of which are not predictable or within Virtu's control, that could cause actual performance or results to differ materially from those expressed in the statements. Those risks and uncertainties include, without limitation: risks relating to the COVID-19 pandemic, including the possible effects of the economic conditions worldwide resulting from the COVID-19 pandemic and governmental and other responses thereto; fluctuations in trading volume and volatilities in the markets in which we operate; the ability of our trading counterparties and various clearing houses to perform their obligations to us; the performance and reliability of our customized trading platform; the risk of material trading losses from our market making activities; swings in valuations in securities or other instruments in which we hold positions; increasing competition and consolidation in our industry; the risk that cash flow from our operations and other available sources of liquidity will not be sufficient to fund our various ongoing obligations, including operating expenses, short-term funding requirements, margin requirements, capital expenditures, debt service and dividend payments; regulatory and legal uncertainties and potential changes associated with our industry, particularly in light of increased attention from media, regulators and lawmakers to market structure and related issues; potential adverse results from legal or regulatory proceedings; our ability to remain technologically competitive and to ensure that the technology we utilize is not vulnerable to security risks, hacking and cyber-attacks; risks associated with third party software and technology infrastructure. For a discussion of the risks and uncertainties which could cause actual results to differ from those contained in forward-looking statements, see Virtu's Securities and Exchange Commission filings, including but not limited to Virtu's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K filed with the SEC.

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